



**BOWLS**  
NEW ZEALAND  
INCORPORATED

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Twentieth  
Annual Report  
2015/16

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NEW ZEALAND  
INCORPORATED

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# What can Bowls New Zealand do for you?

LEADERSHIP	PARTICIPATION	RESPECTED CHAMPIONS	BRAND VALUES	PARTNER DELIVERY
4 CDO's	Event Management	Talent Development Pathway & Support Network	National Brands (Models/Templates/Support)	Commercial Partnerships
Club & Centre Support	Regulations for Events	High Performance Plan & Pathway	Inside Bowls	Local Sponsor Liaison
Strategic Planning	Tournament Directors	Intro to High Performance Methodology & Culture	Event Coverage	Vital Link for Community Groups/Organisations
Constitution Templates	Event/Competition Management Templates	Individual Performance Plan for Squad Players	Website	Regional Sports Trusts
Process of Judicial Matters	National Titles & Recognition	Access to Sport Science Tools	Social Media (Facebook/Twitter)	Centres & Clubs
Legal Advice	Templates for Draws & Match Play	Coaching Plan & Support Network	New Zealand Herald	Schools
Laws & Regulations Advice	Varied Formats	Bowls NZ Annual Awards	TV Event Coverage	Territorial Local Authorities
Financial Management Templates	8 National Tournaments Annually	Bowls NZ Hall of Fame	Media Liaison	
Health & Safety Advice	Greenkeeping Field Days & Conferences			
ClubCheck & Club Awards	Parasport Participation Opportunities			
	Support, Training & Appointment for Umpires			



MIKE SPRING

## President's Message

Tenei te mihi ki a koutou katoa. Mo te tau kua taha ake ne. Mo te tau kei mua i a tatou. Kia ora tatou.

In presenting my President's Report at the end of my first year in office it is appropriate to reflect on the start. In my acceptance speech at the 2015 AGM I said: "We have a great sport, and we have a great organization. But we live in changing times, and we must embrace change, and we must manage change. We would do well to keep in mind the caution voiced by Belinda Moore in her 'Membership is Dead' presentation at the 2013 AGM when she said: "those who don't adapt face a slow decline into obscurity". I don't intend to allow this organisation to achieve obscurity."

So in giving effect to that promise over the past year I have been a strong advocate of the need for change. However, changing the way we do business from the way we have done it down through the years is not a comfortable process. We understand what we have been doing, we're not sure just what will be demanded of us if we change, therefore it is easier to maintain the status quo. But the status quo is the path to obscurity, hence my advocacy for change and I will continue to so advocate throughout my term.

Two significant change initiatives were launched by Bowls New Zealand during the year. A proposal to simplify our membership fee structure was briefed at our 2015 AGM, then further briefed at a series of 'Roadshows' around the country and was generally supported. Changes to our Constitution to enable the implementation of this structure were then developed and placed before a Special General Meeting. However, the previously indicated support was not forthcoming, and the Board withdrew the Notices of Motion at the SGM. The second significant change was implementation of the recommendations from the Bowls New Zealand Event and Tournament Review. Post event feedback, particularly for the National Open Championships, has resulted in further changes for the coming season.

One of the rewards of the presidency is being able to present Bowls New Zealand National Awards to award winners. Pride in the award was a common theme of every presentation that I made; there is no doubt that our National Awards, which are underpinned by our values, are a significant part of the Bowls New Zealand calendar and are very much valued by all recipients. The Levin Bowling Club deservedly won the 2014-2015 Tower Club of the Year award. The club attained Gold partner club certification in 2014, its playing membership has increased by almost 20% over three years and about 25% of its members are juniors, it has embraced its casual members. The Club's pride in the award was evident in the large attendance at the presentation which was also attended by the Horowhenua District Mayor.

I had the privilege of attending every event on our National Events Calendar. These tournaments provided wonderful opportunities for me to meet bowlers, officials, umpires and administrators from around the country and to visit the many clubs that hosted events. They also showcased the tremendous amount of work put in by our volunteers who run the clubs, prepare the greens, look after the facilities, provide the catering, do the recording, clean up at the end of the day, and who come back day-after-day to do more of the same. We ask a lot of our volunteers at club level, and our national tournaments impose another level of commitment. I take this opportunity to publicly thank everyone who contributed to the successful running of our national events.

It was a very busy year internationally. Congratulations to the Blackjacks team of Jo Edwards, Ali Forsyth and Shannon McIlroy who in November won APL03. Later that month it was to Christchurch for the Asia Pacific Championships, the Southern Hemisphere qualifying tournament for the

World Championships. Eighteen nations participated with our Men's team coming 1<sup>st</sup> overall and our Women's team 2<sup>nd</sup>. Then in March it was back to Christchurch for the annual Trans Tasman test series followed by a Six Nations invitation tournament. The Trans Tasman this year included both countries Development Teams. Unfortunately we fell off the pace somewhat; while our Women's team won their test series, the Australians won the Men's and both Development series so retaining the Trans Tasman title. Our fortunes revived though in the Six Nations tournament with our Men's and Women's Fours and Men's Pairs winning gold medals, both Triples winning silver, and Jo Edwards a bronze in the Singles.

In May the Australian 'Armaroos' made a short tour of the central North Island. The team of 20 bowlers plus supporters, selected at the Australian National Bowlers Arm Bowlers Championships, played matches against local teams at the Pukekohe, Mount Maunganui, Kia Toa (Hastings), Taupo, Hamilton Stadium and Browns Bay Bowling Clubs. As well as the matches the Armaroos ran workshops at each venue demonstrating the three different types of bowling arm and providing coaching. The Australian Association has some 10,000 members, and the Armaroos were on a mission to 'sell' the bowling arm as a way for physically impaired players to remain in the game. As an overall comment our clubs were superlative hosts with commemorative medals being struck, flag raising and national anthems, mayoral openings, and fine meals. Well done to the host clubs.

It has been my great privilege throughout the year to work closely with our CEO, Kerry Clark. Kerry has led our sport for the past 20 years, and has advised the Board of his intention to retire from 1 July 2017. He is driven by what is best for Bowls New Zealand, and his contribution to our sport, to World Bowls, to the Commonwealth Games, to the Halberg Disability Sports Foundation, to so many sporting organisations was recognized at the New Zealand Sport and Recreation Awards evening in April when he was awarded a Lifetime Achievement Award. As the CEO Sport NZ stated in presenting the award: "It is time to acknowledge one of the true leaders in New Zealand Sport." Kerry is a great CEO and, when he leaves, Bowls New Zealand and bowlers throughout New Zealand will miss his leadership, his vision, and his drive.

Bowls NZ is also well served by the dedication and enthusiasm of its staff. One of the features of all the events I attended this year was the application, flexibility and contribution of our office staff and CDOs. Tournaments ran smoothly while in the odd quiet moment office staff became adept at getting results, progress scores and stories onto the website, Facebook and Twitter. It became evident from feedback that this was a service sorely needed. I thank them for their contribution.

I was honoured to be elected President of a sporting organization that has celebrated its centenary, and have enjoyed the first year of my term. But we do live in a rapidly changing world, and our sport must evolve with that world. Change offers us many challenges, but from the capabilities and enthusiasm that I have seen around the clubs over the past year I have confidence that our sport can face down the challenge of obscurity so well described by Belinda Moore. We have more people than ever playing bowls, but they may not want to join clubs and they might want a different product than what we have traditionally provided. Let us not fight change, let us embrace it, recognize and accept the challenges of our changing world, and become sporting leaders in this changing society.

Hei kona ra

Mike Spring  
President

## SNAPSHOT OF BOWLS IN NEW ZEALAND

**TOTAL PARTICIPANTS**  
**131,185**

As at 30th June 2016, Bowls in New Zealand continues to grow:

**Traditional players:** 38,550 (29.39%)

**Casual players:** 92,635 (70.61%)



### EVENTS:

**8 National Events per annum:**

- Heartland Bank National Open Championships
- National Interclub
- National Intercentre
- National Under 8's Intercentre
- National Mixed Pairs
- National Club Championships
- Kittyhawk Under 21 Singles
- National Under 18 Singles

### NATIONAL TEAM:

National Team: **Blackjacks**

Youngest Blackjacks Ever: Shannon McIlroy  
Most Capped Blackjacks Ever: Rowan Brassey

**Commonwealth Games =** 12 - Gold, 11 - Silver, 15 - Bronze

**TOTAL CLUBS = 529**

**Community Clubs: 239**

**Metropolitan Clubs: 290**

**Partner Clubs: 104**

Community Development Officers = 4

**Accredited Coaches: = 1013**

**Accredited Officials: = 914**

National Participation Programmes:



Grants **CORNER TO CORNER**

Media Partners:





CUSHLA MCGILLIVRAY

## Chairman's Message



It is exciting to note the increase in participation figures currently at 131,185 (14.61% increase).

The records show a substantial increase in casual play and youth participation.

Critical thinking for Leaders in Sport – that was the topic of the Sport NZ Connection Conference in April 2016. Our sport is no different; delivery of sport is complex with difficult challenges to sustain participation and performance at an elite level.

### Events and Activities

Our new Strategic Plan 2015 – 2020 was adopted by the Board in September. This one page plan has been well received and understood.

“The changing landscape of participation” This conference will be held in Christchurch 25 – 26<sup>th</sup> November 2016. We are fortunate to have the opportunity to hear from Nicky Wagner, Minister of Customs/Minister for Disability Issues/Associate Minister supporting Greater Christchurch Regeneration/ Associate Minister of Conservation: Peter Miskimmin, CEO of Sport New Zealand: Kereyn Smith, Secretary General NZOC: John Bell, President World Bowls: Dean Murphy, CEO of NZ Golf.

Maria Clarke, our Lawyer, assisted in the major work of amending the Regulations for Anti Match Fixing, National Events, Judicial, Regions and Delegates. These have all been adopted by the Board.

One of the main focuses has been in the financial area. Following the resignation of our Administration Manager Bowls NZ contracted Aktive (Auckland Sport and Recreation) to provide financial services from 1<sup>st</sup> February 2016. The financials are reported elsewhere but a couple of highlights are, at time of writing, projected a surplus of \$71k (before amortisation and depreciation) due mainly to reduced staffing, strict control on expenditure and income from commercial relationships, grants and sponsors amounting to more than \$580k. Our income from membership remains at \$860k.

A national panel reviewed all events in the previous financial year and the results were well published. It was clear from the feedback following the Nationals held December January 2015/16 that there were some areas that hadn't met the satisfaction of participants. The three main issues were discussed by the Board and CEO. The decision reached addressed those three issues and the Regulations amended for the next nationals to be held in Taranaki later in 2016. All surveys received after each event are thoroughly considered.

### World Bowls

The exciting and encouraging news is that World Bowls announced that they have launched the formal process to seek IOC recognition for our sport. This positive development will be welcomed by our global bowls community and we will be kept fully informed.

The World Bowls Championships to be held in Christchurch in November/December 2016 will be a highlight of the bowling calendar for the next year. A successful Asia Pacific Games were held in 2015.

### Funders and Sponsors

The Board records its appreciation to our sponsors and funders. Funding to deliver the World Bowls events during the years 2013/14/15/16 has been vital. Special mention is made of the assistance of our Sport NZ Relationship Manager, Sarah Dunning. She has provided helpful advice and assistance along with many other Sport NZ staff who have provided good counsel for our sport. Our major sponsors are TOWER, Heartland Bank, Onu, Millennium Hotels, Ryman Healthcare, Contagious, Nicholson Print, Tiger Turf, Grants Whisky, Henselite, Aero Bowls and Brittain Wynyard for Asics. The major funders are Sport NZ, High Performance Sport NZ, Major Events NZ, NZ Community Trust, Lion Foundation, Blue Waters Community Trust, Foundation North, Trust Aoraki, Perlorus Trust, Blue Sky Community Trust, Southern Trust and the Christchurch City Council.

### The Board

We welcomed four new Board members in September, Vice President Jeanette Sinclair, Craig Bruce, Hayley Jones and Tony Lepper. All have provided excellent contributions to a variety of topics.

Sadly we will be saying goodbye to Matt Benson at the AGM in September. Matt has made important contributions during his term especially in the Values area and the current Strategic Plan. We thank Matt for his work.

President Mike Spring has attended a particularly heavy programme of events including the additional internationals. He has listened to the various views of attendees and explained our policies with diligence and care.

I am grateful to the Board for their work and support.

### CEO Kerry Clark OBE

Lifetime Achievement Award 2016 – New Zealand Sport and Recreation Award.

“Player, manager, administrator, leader, visionary – our recipient of this lifetime achievement award has done it all in his sport” Such is the introduction by Geoff Barry, Sport NZ recorded when announcing the citation for Kerry Clark. He then went on to record the work and contribution that Kerry has made over more 20 years to our sport through Bowls NZ, World Bowls and to the Halberg Disability Sport Foundation since 1996.

The Board is very proud of Kerry and his work. This Lifetime Achievement Award for Kerry was received with acclamation.

### Conclusion

Working with the willing and working as a team is paramount. A recent result at Leicester showed “the good teams still win”. It is not about money but passion and commitment- that is what Kerry and his team demonstrate on a daily basis. They are there for the sport, provide good planning, good management and engage with great volunteers. To all I say a very big thank you.

**Cushla McGillivray**  
Chair

## Governance Report

The Board shall be the policy making body of Bowls NZ and shall be responsible for managing the business and affairs of Bowls NZ.

The Directors are responsible for the governance of the Organisation. The practices adopted by the Board are described in a Charter which sets out the protocols for operation of the Board, and in a Code of Ethics which sets out the manner in which Directors and CEO should conduct themselves.

The Powers and Duties of the Board are described in the Rule 19.2 of the Constitution.

### Board Committees

The Board has two standing committees, being Risk and Audit and Remuneration. Each committee operates under specific terms of reference approved by the Board and any recommendations they make are recommendations to the Board. The terms of reference are reviewed annually.

### Risk and Audit Committee

The purpose of the Risk and Audit Committee is to assist the Board in discharging its responsibilities with respect to overseeing all aspects of financial and non financial reporting, control of audit functions and organisational risk. It performs a corporate governance role, not an executive role.

The Committee has a number of responsibilities and these are set out in the Committee Terms of Reference.

The current members of the committee are Craig Bruce, Tony Lepper and Cushla McGillivray, Convenor.

### Remuneration

The purpose of the Remuneration committee is to assist the Board to ensure that there is an effective and positive partnership between the Board and its Chief Executive Officer.

The Committee shall consist of three Board members, one of whom shall be the Chair of the Board. The Functions of the Committee are described in the Committee Terms of Reference. The current members of the Committee are Hayley Jones, Cushla McGillivray and Matt Benson, Convenor.



### Meetings

Below records attendance at Board meetings held September, December 2015, February, May and September 2016 with a Special General meeting in May 2016. The May meeting was held over two days which included an informal discussion with Delegates on the proposed changes to the membership fee system.

Cushla McGillivray	6 (6)
Mike Spring	6 (6)
Matt Benson	6 (6)
Hayley Jones	2 (6) (granted leave of absence)
Craig Bruce	6 (6)
Tony Lepper	6 (6)

During the past 12 months the Board has bought a number of proposals seeking change to ensure that we are putting resources and energy into appropriate areas. Not all ideas have been supported by our participants but they have been put forward in the interest of delivering our sport in line with our Values: ENJOY GROW SHARE HONOUR SUCCEED.

The most significant change involved the method of collecting annual fees from clubs set at the 2014/2015 level and stabilised for three years. This proposal gave flexibility and certainty to Clubs and the amount to be raised. We also sought to get our database precise and up to date through this method of collection. At the time of going to print this matter was still under discussion.

The other was the term of office of all Board members (including President and Vice President) be changed to three years (from two) but this did not find favour.

Our new Strategic Plan was adopted in September which provides clarity around what we are aspiring to achieve and sets some high level Key performance measures for the Board to focus on. The Board has responded to the changes required under the new Health and Safety Regulations.

Policy changes have been agreed on the best practice model to deliver our sport. A new policy has been approved for the provision of motor vehicles for staff, the gender balance for President and Vice President has been confirmed. The Hall of Fame Charter has been amended and is now under further consideration.

It is clear that we will work with the willing and deliver our sport based on international trends and New Zealand research. We live in changing times and our Board seeks to deliver the sport aligned to our Values.



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KERRY CLARK, OBE

## CEO's Message

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It would be very easy to reflect on achievements over the last 12 months and conclude that all is well in the world of Bowls, we are in a growth phase and have achieved very acceptable results on the International stage.

Let's celebrate the key successes first –

- \* An overall increase in participation to 131,185 from 114,717 in 2015.
- \* An increase in event entries from 28,561 to 35,141
- \* Winning Side in the Australian Premier League 2015 (Jo Edwards, Ali Forsyth and Shannon McLlroy)
- \* 7 medals out of 8 disciplines at the Asia/Pacific Championships
- \* 3 gold, 2 silver and 1 bronze medal at the 6 Nation Invitation international series
- \* The successful hosting of three major International Events in New Zealand (Asia/Pacific Championships, Trans –Tasman Open and Development, 6 Nations International Invitation)
- \* 102 partner Clubs
- \* A new four year Community Sport partnership entered into with Sport New Zealand under their new Community Sport strategy. We have retained our funding level investment in this programme where many NSO's have reduced funding.
- \* One of four sports who engaged with Sport NZ in the Community Sport Voice of Sport pilot study where Bowls Players recorded better KPI results than the total for all four sports surveyed. The other sports in the pilot were Football, Tennis and Rugby League.
- \* Excellent media coverage through our partnership with NZME and through live TV coverage of the finals from the Asia/Pacific Championships and the Trans –Tasman test series.

That's the good stuff but the statistics also tell us that our traditional (fee paying members) continue to decline and our club numbers continue to decline.

The reasons for this are very clear if we take the time to reflect on how the general population now engages in sport and recreation.

Belinda Moore, an acknowledged expert on Not for Profit Organisations had this to say to our AGM in 2013 –

- \* Membership in a traditional sense is dead
- \* Time fragmented lifestyles make people less willing to commit to organised sport

Her advice to our Community was –

“Clubs who successfully adopt a membership model that integrates both financial members and ad-hoc participants into a dynamic community will thrive into the future” and

“Clubs are facilitators and enablers engaging, dynamic and innovative communities – both online and offline. They connect members, participants and spectators in ways that generate meaningful, positive outcomes.”

To enable both of these models to flourish all Clubs have to do the following-

- \* Have an up to date digital database of all members, participants and others stakeholders
- \* Communicate on a regular basis with those on the database updating them on what is happening at the Club and inviting them to take part in a variety of opportunities.

The entry model to our sport must change.

The following statement from the Sport NZ strategic plan states-

“Individuals, families, organisations and communities are experiencing economic pressures and social changes that impact people's choice or ability to be involved with sport. Our changing lives and increasing cultural diversity mean that sport may not always be the priority it has traditionally been for New Zealanders.”

Wherever I go I continue to be told about the decline in traditional members and, as a consequence, that the sport is dying.

That is a truism if you are not prepared to change but the alternative is to listen to the message from those who are new to the sport and who are included in the increasing participation numbers.

They say “we want to play the sport in a shortened time frame and to a new model that recognises the time limitations we have”. They won't cross the line to the traditional model because they don't have the time to commit and they see a plethora of rules and regulations which take away much of the enjoyment.

My challenge to all Clubs and Centres is to move past the current blame and negative culture. Collaborate and work together on a new operating model the key to which will require better communication with the participant (customer) network; an acceptance that people now engage in sport differently and are time poor; find out what new participants enjoy and cater for them;

To survive in today's world a Club must offer a menu of options for the time poor but competitive participant alongside the needs of the traditional member. They can co-exist.

The status quo is not an option.

During 2015 we set up a taskforce to carry out a substantive event review and the majority of the recommendations were reported to our Community in July 2015 by circular and website and then to the 2015 AGM. There was overwhelming endorsement yet during the 2015/2016 season I have never encountered such acrimonious criticism of the changes made. We have responded to the feedback received and further changes have been made for 2016/2017 but I would hope that the staff involved in Events never have to encounter again the rude behaviour that they had to deal with in 2015/2016. They were carrying out the wishes of a taskforce whose recommendations, by a substantial majority, were endorsed by the Board, the 2015 AGM and at Roadshows held throughout the country. The role of staff is to carry out decisions made, without fear or favour, in a professional manner. They do this to their great credit.

On the financial front we finished the year with a small surplus before amortisation and depreciation against a budgeted deficit. This has been achieved by very careful monitoring of expenditure and a reduction in staff which has put additional pressure on existing staff. I am very grateful to the staff of Bowls NZ for going the extra mile on all occasions. The sport is lucky to have such a great team and my sincere thanks go to them for their dedication and support. We have engaged Aktive (Auckland sport and Recreation) to provide financial services on a contract basis. This contract has now run since January 2016 and I am happy with the relationship established.

To our Sponsors and Funders who are listed elsewhere in this report my sincere thanks. We are lucky to have a core group of financial backers who have been with us for many years. We appreciate all they do for us and sincerely hope that these partnerships will continue into the future.

Special thanks to the members of our standing Committees who support Umpires education and accreditation, Coach Education and Greenkeeping. They carry out a tremendous amount of work behind the scenes to enable those who wish to progress in a chosen field to achieve.

Special thanks as well to the Members of our Judicial Committees at both National and Regional level. Their expertise in ensuring that referrals get the attention they deserve in a professional and timely manner is much appreciated.

My sincere thanks to the many volunteers who work tirelessly at our National and International Events. Much goes on behind the scenes to make events happen and without a great team of workers at all Clubs what we achieve would not be possible.

The Annual report is set out according to the five key strategic areas of our Strategic Plan –

- \* Increase participation
- \* Respected Champions
- \* Partner Delivery
- \* Brand Value
- \* Leadership and Capability

We have every reason to be proud of achievements made. We have shown commendable growth on many fronts. The enablers for all we do are the Bowls NZ Values of Enjoy, Grow, Share, Honour and Succeed. They underpin our day to day activity.

We want to work with the willing who accept that change is necessary and through partnership and collaboration can see great opportunities within their communities for growing our sport.

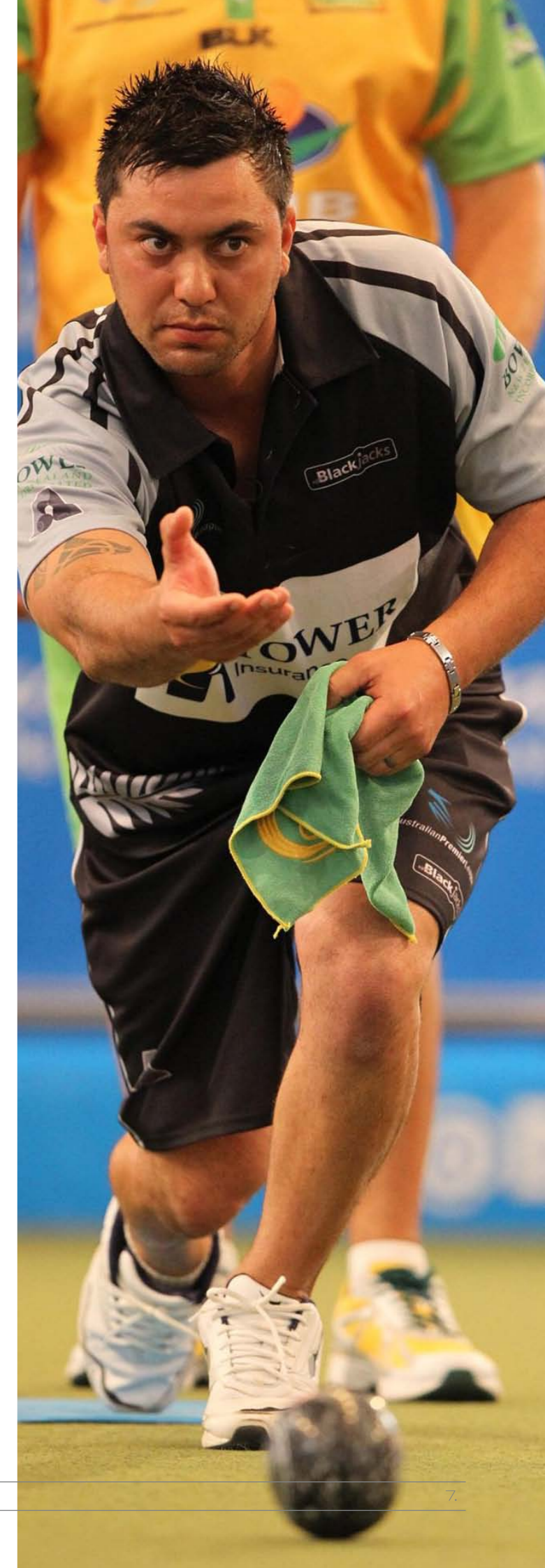
As has been stated elsewhere I am retiring in June 2017 so this will be the last Annual Report that I present to a Bowls New Zealand AGM.

It has been a hell of a journey that started with amalgamation of two National Bodies in 1996 and who were very suspicious of each other through to the present where we have an integrated sport operating in a rapidly changing society. Our challenge now is to understand what society wants from our sport and provide for that.

Along the journey there have been many challenges and false starts ranging across governance structures, developing a one team culture in our National Sides, incorporating values into our sport as a key driver, agreeing on a strategic direction and sticking to it as well as running the Olympics of our Sport (World Bowls Championship) in New Zealand on two occasions 2008 and 2016. We have also successfully hosted six additional major International Tournaments in Christchurch that New Zealand can be very proud of. Throughout this period I have worked for Six Chairs and alongside 10 Presidents. From all of them I have received superb support and I thank them and the many Board Members I have also worked with for their loyalty and guidance.

I look forward to the next 12 months. World Bowls 2016 in Christchurch will be an outstanding event and I hope that the Changing Landscape Conference in November 2016 in Christchurch gets the support it deserves. Any Bowls Leader who wants to be successful in a rapidly changing world must make that a not to be missed occasion.

**Kerry Clark OBE**  
**Chief Executive**







## KEY FOCUS 1

# Leadership

Provide leadership and build resources

Our people and our resources are recognised for best in class and critical to the success of bowls in New Zealand.

### Lifetime Achievement Award 2016, Kerry Clark OBE

Bowls New Zealand CEO, was acknowledged for his lifetime achievement to sport in New Zealand at the Sport New Zealand National awards.

Kerry's contribution to bowls as a player, administrator, leader and visionary has seen him "do it all" in bowls. He is renowned as a man who gets things done, a respected advisor in the sport sector and an astute and knowledgeable trailblazer. His dedication and professionalism make him a sport administrator that stands out above his peers.





## KEY FOCUS 2

# Athletes & Coaches

Produce champion athletes and coaches

**Our competition success and reputation on the world stage continues to grow.**

### Asia Pacific Championships

The New Zealand men's team excelled at the Asia Pacific Championships with the Paul Girdler skipped triples team along with Mike Nagy and Andrew Kelly winning gold, then added another gold in the fours with Shannon McIlroy playing at three. Singles player Mike Kernaghan won a silver medal, going down to Aron Sherriff in the final.

### Australian Premier League

The Tower Blackjacks are the 2015 Australian Premier League champions. Ali Forsyth, Shannon McIlroy and Jo Edwards. The Blackjacks won nine out of fourteen games in qualifying, overcame the Melbourne Roys in the preliminary final and went on to defeat the Adelaide Endurance in the \$60,000 final.

### Six Nations

Three gold medals, two silver medals and one bronze was enough for the Blackjacks to finish 2nd overall in the World Championship lead-up event held in Christchurch in March. Gold medals were won by both the men's and women's fours team along with the men's pair of Shannon McIlroy and Mike Nagy.

### Trans-Tasman

Australia proved to be too strong overall at the annual Trans-Tasman test series held immediately prior to the Six Nations event. Only the New Zealand Women's team emerged victorious overall with Australia taking out both the Development men's and women's series, the Senior Men and the overall series victory.

### Talent Development programmes for coaches and players

Amendments were made to the tournament structure for the National Under 18 and Under 21 tournaments.

The well-regarded Sport New Zealand Performance Coach programme continued with Darren Redway (Canterbury) completing his course in the 2016 season and Graeme Rees (Canterbury) joining the programme.

North Harbour (men) and Canterbury (women) were victorious in the National Under 8's identification tournament, a key component of the talent identification programme for the National Selectors. A new programme was introduced for Under 18 National Championship with Paris Baker (Te Atatu) and Seamus Curtin (Stokes Valley) victorious. Ashleigh Jeffcoat (Frankton Junction) and Stefan McCartain (Gate Pa) won the Kittyhawk National Under 21 Championship.

## KEY FOCUS 3

# Brand & Values

Promote and strengthen the bowls brand and its values

**Bowls New Zealand has two assets it can gain a return on investment from. The first is the game itself, or the brand of Bowls and the second is the database of those that participate in the game of bowls.**

**The first we continue to expand and grow while the second continues to be an ongoing battle to deliver.**

This year the brand of bowls has continued to grow by;

### INCREASED EXPOSURE VIA:

- a. **Sky TV** - Live coverage of; Asia Pacific Championships – four full days, Trans Tasman – three full days, APL – three evenings.
- b. **Inside Bowls** - This monthly magazine reaches over 135,000 registered readers with over 10,000 of these being New Zealand based.  
**FaceBook** - Over 2,500 people now “Like” the Bowls New Zealand Facebook page  
**Website** - An average of 25,000 people visit the Bowls New Zealand website each month with a January peak of 72,000.
- c. **NZME** - This year Bowls New Zealand were one of eight NSO's to enter into an agreement with NZME. The aim of the agreement being to add mutual opportunities from the coverage of bowls via all their media outlets including The New Zealand Herald, The Herald website, Radio Sports, Newstalk ZB and others. This has not only seen event coverage vastly improve but also all bowls related news stories getting the exposure we need.

### INCREASED DEMAND:

- a. **Bowls New Zealand run events saw a record number of entries with over 35,000 participants.**  
The largest event, in both financial commitment and numbers playing, was again the “Grants Corner to Corner” competition. After 6 years this event continues to expand and we thank Lion Nathan and Grants Whisky for their great support.
- b. **A comprehensive brand manual was completed this year.** This means the above assets, and those of our partners, can now be totally controlled and managed. This is now available for all clubs and centres to use. The support of Contagious to complete this enormous task is greatly appreciated.

### IMPROVED PARTNER RELATIONSHIPS:

**The developing awareness of bowls via improved media coverage means that the value of bowls to our partners continues to strengthen.**

This has seen continued excellent, and greatly appreciated, support from commercial partners that included:

- |                       |                               |
|-----------------------|-------------------------------|
| i. Air New Zealand    | ii. Contagious                |
| iii. Executive Travel | iv. Foundation North          |
| v. Grants Whisky      | vi. High Performance Sport NZ |
| vii. Heartland Bank   | viii. Lion Foundation         |
| ix. Millennium Hotels | x. Nicholson Print            |
| xi. NZCT              | xii. Onu                      |
| xiii. Southern Trust  | xiv. Sport NZ                 |
| xv. TOWER             | xvi. Tiger Turf               |

### PARTICIPANT DATABASE:

**As stated the other asset Bowls New Zealand has is the database of those that participate in the game.**

The gathering of this information into a full and meaningful database continues to be a huge challenge and one that holds back potential opportunities for the sport at all levels. This will be, more than ever, a real focus for the coming year. The implementation of a Customer Relationship Management system is already being investigated which will allow for database inputs and updates to be done at all levels, from national to individual.





## KEY FOCUS 4

# Participation

### Create opportunities for participation

**A range of successful game formats are enjoyed by our target audience.**

#### **New segments**

Bowls New Zealand continues to diversify and expand the range of options available under the Mates in Bowls brand. In particular, we have targeted communities of young women, aged 10-19 years old and Maori who have been traditionally low participation groups and offered programmes specifically to suit their needs. This has seen large increases, particularly with teenage girls with over 2,000 new to the sport.

#### **Participation**

We are in a period of quite significant growth in the sport of bowls, but not necessarily in the areas most bowlers would expect.

Overall participation is up to 131,185 up 16,727 or 14% from the previous year. There have also been large increases in the overall number of young people participating in bowls with 15,000 linking with their local club. The KiwiSport programme for young people has also proved an ideal taster for young people with 8,470 participations in this area.

#### **Volunteers**

Volunteers continue to be the spine of the local bowling club as well as contributing significantly to events at club, centre and national level.

Through programmes delivered by the Community Development Officer team, 2,500 volunteer training opportunities were facilitated to enable a more effective delivery system. The new Health and Safety at Work Act 2016, created a great deal of anxiety throughout sport with administrators and Boards more aware of their obligations. Bowls New Zealand facilitated a comprehensive health and safety package for use by our clubs that has been commended and utilised by a range of experts in the sector. A large proportion of our volunteers have improved their own knowledge in this area and reduced risk to the participants at their club as a result.

#### **Events**

A full evaluation of Bowls New Zealand events was once again conducted after each tournament. This followed the comprehensive Event Review, held in May 2015. Bowls New Zealand has acknowledged and listened to this feedback and further amendments have been made to conditions of play for national events. In particular, the 2016/17 National Open Championship will return to the traditional qualifying format.

35,000 participations were recorded for Bowls New Zealand events, up almost 6,000 on the previous year.



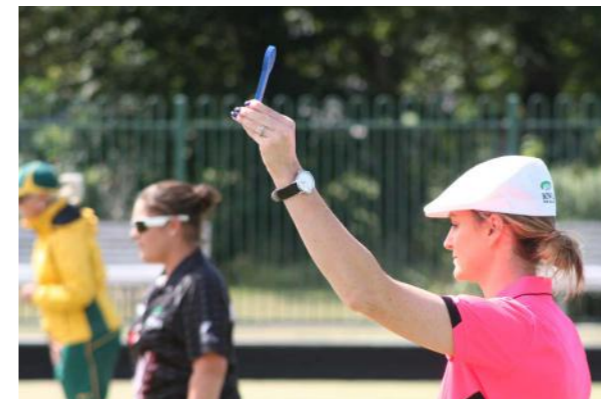
# Player Participation

NORTHERN REGION	Membership	Non-member Participants	TOTAL
Far North	739	1210	1949
Northland	1623	519	2142
North Harbour	2450	3679	6129
Auckland	4807	18177	22984
Counties Manukau	1018	386	1404
Waikato	1528	832	2360
Thames Valley	1123	2618	3741
Bay of Plenty	2259	5550	7809
<b>Northern Region Total</b>	<b>15547</b>	<b>32971</b>	<b>48518</b>

CENTRAL REGION	Membership	Non-member Participants	TOTAL
Hawkes Bay	1346	1445	2791
Taranaki	1857	2073	3930
Wanganui	722	766	1488
Manawatu	1122	949	2071
Gisborne East Coast	430	571	1001
Kapiti Coast	1521	1734	3255
Wairarapa	336	352	688
Wellington	3072	6703	9775
<b>Central Region Total</b>	<b>10406</b>	<b>14593</b>	<b>24999</b>

SOUTHERN REGION	Membership	Non-member Participants	TOTAL
Nelson	732	633	1365
Marlborough	556	854	1410
Canterbury	4427	8811	13238
Buller	110	25	135
West Coast	149	169	318
South Canterbury	684	1101	1785
North Otago	279	20	299
Central Otago	1052	3307	4359
South Otago	294	149	443
Dunedin	2544	2619	5163
Southland	1770	1442	3212
<b>Southern Region Total</b>	<b>12597</b>	<b>19130</b>	<b>31727</b>

NATIONAL TOTALS	Membership	Non-member Participants	CDO Numbers	TOTAL
2014/15	38243	76474	17394	114717
2015/16	38550	66694	25941	131185
<b>% change</b>	<b>+0.80%</b>	<b>+14.35%</b>	<b>+49.14%</b>	<b>+14.35%</b>







## KEY FOCUS 5

# Facilities

Deliver excellence via people, partnerships and facilities

An affordable and enjoyable experience is successfully delivered by a range of providers best placed to do so effectively.

### **Sport Taranaki and Bowls Taranaki**

The partnership with Sport Taranaki and Bowls Taranaki continued into the second year. Development Officer, Sheryl Haynes departed to Gisborne, but the good work was continued by Teri Gilkison with support from Neville Elliot and the team at Bowls Taranaki. This programme was targeted at creating opportunities mainly for young people, with great success.

### **Partner Clubs and Club Check**

The Community Development Officer team continued to work with willing and capable club partners to deliver great experiences.

During the year the following clubs were awarded the Gold Club Check award for demonstrating they were delivering quality bowling experiences for a wide range of the bowling community: Barrington United, Burnside, Carlton Cornwall Bowls, Birkenhead, Central BC Levin, Howick, Kohimarama, Levin, North East Valley, Parklands, Taieri, Wilton.

The Bowls Mt Maunganui was named the TOWER Club of the year.

### **Participation opportunities for all**

The highly successful Tiger Turf Winter League, supported by Tiger Turf, Autex and Greenweave continued during the winter season with over 2,000 participants at club and regional level. The National final, held at Glendowie Bowling Club, was won by Barry Stewart, Darren Broome, Gary Dougherty from Waverley.

Grants Corner to Corner is the largest partnership investment into bowls with over \$100,000 directed back to the clubs through programmes, events and prizes. The highly popular event proved to be a success again with Margaret McNabb from Hunters Corner Papatoetoe winning the 2016 national final held at the Point Chevalier Bowling Club.

### **Turf Culture and New Zealand Sports Turf Institute**

The long-standing relationship between Bowls New Zealand and the Institute continued with 66 field days offered around the country. These were delivered by expert agronomists who also attend the green keeping conference held at the Blenheim Bowling Club. Seasonal turf notes and the informative Turf Journal were distributed to all bowling clubs throughout the country.

A new contract will be in place for the 2016/17 season offering field days and agronomist expertise.



# National Events

## HEARTLAND BANK NATIONAL OPEN CHAMPIONSHIPS Burnside Bowling Club (HQ), Christchurch. 29 Dec 2015 - 8 Jan 2016

	MEN'S WINNER	WOMEN'S WINNER
<b>SINGLES</b>	Shannon McIlroy - Stoke	Kelsey Cottrell - St Johns Park
<b>PAIRS</b>	Ali Forsyth (s) & Neville Forsyth - Composite	Mandy Boyd (s) & Angela Boyd - Burnside
<b>FOURS</b>	Kerry Becks (s), Darren Redway, Paddy Stewart & Tony Andrews - Composite	Mandy Boyd (s), Kirsten Griffin, Leigh Griffin & Angela Boyd - Composite
<b>CONSISTENCY</b>	Ali Forsyth - Nelson	Leigh Griffin - Victoria

## NATIONAL MASTERS GAMES Carlton Cornwall Bowls, Auckland. 14-18 March 2016

	MEN'S WINNER	WOMEN'S WINNER
<b>PAIRS 45-64 YEAR:</b>	Terry O'Connor (s) & Bill Whitburn - Carlton Cornwall	Diane Strawbridge (s) & Carol Neeley - Composite
<b>PAIRS 65+ YEARS:</b>	Bryan Chapman & Neil Fisher - Howick	Ann Muir (s) & Madeline Yocich - Kensington
<b>FOURS 65+ YEARS:</b>	Michael Feek, Peter Blick, John Staines David Stallard - Composite	
<b>FOURS OPEN:</b>		Maureen Parker (s), Ann Muir, Pam Brewster, Diane Strawbridge - Kensington
<b>2-4-2 MIXED PAIRS 45-64 YEARS:</b>	Steve Hoelt & Aggie Motu - Composite	
<b>2-4-2 MIXED PAIRS 65+ YEARS:</b>	Diane Strawbridge & Bill Harris - Kensington	

## BOWLS NZ NATIONAL INTERCLUB FINALS Carlton Cornwall Bowls, Auckland. 19-21 Mar 2016

	MEN'S	WOMEN'S
<b>DIVISION ONE</b>	Eastbourne, Wellington	Paritutu, Taranaki
<b>DIVISION TWO</b>	Aramoho, Wanganui	Hawera, Taranaki

## NATIONAL UNDER 18 SINGLES Papanui Club, Christchurch. 25-26 Mar 2016

	MEN'S WINNER	WOMEN'S WINNER
<b>SINGLES</b>	Seamus Curtin - Stokes Valley	Paris Baker - Te Atatu Peninsula

## KITTYHAWKS NATIONAL UNDER 21 SINGLES Papanui Club, Christchurch. 27-28 Mar 2016

	MEN'S WINNER	WOMEN'S WINNER
<b>SINGLES</b>	Stefan McCartain - Gate Pa	Ashleigh Jeffcoat - Raglan

## BOWLS NZ NATIONAL INTERCENTRE Howick Bowling Club (HQ), Auckland. 31 Mar - 3 Apr 2016

	MEN'S WINNER	WOMEN'S WINNER
<b>CENTRE</b>	Auckland	Northland

## NATIONAL 8's AND UNDER INTERCENTRE Naenae Bowling Club (HQ), Wellington. 9 Apr - 10 Apr 2016

	MEN'S WINNER	WOMEN'S WINNER
<b>CENTRE</b>	North Harbour	Canterbury

## NATIONAL 2-4-2 MIXED PAIRS Stadium Bowling Club, Waikato. 13-14 Apr 2016

	WINNER
<b>TEAM</b>	Daymon Pierson & Christeen Dalzell - Composite

## NATIONAL CLUB CHAMPIONSHIPS Stadium Bowling Club, Waikato. 15-22 Apr 2016

	MEN'S WINNER	WOMEN'S WINNER
<b>SINGLES</b>	Petar Sain - Carlton Cornwall	Lisa White - Naenae
<b>PAIRS</b>	Rex Holmes (s) & Steve Glavas - Paraparamu Beach	Louise Fitness (s) & Jo Hayes - Taradale
<b>TRIPLES</b>	David File (s), Steve Goldsbury & Duncan MacPherson - Te Karaka	Gaylene Harvey (s), Natasha Grimshaw & Marilyn Bristowe - Papakura
<b>FOURS</b>	Brent Turner, Kerry Chapman, Scott Evans & Rory Soden - Browns Bay	Robyn Wallace, Dot Palmer, Ngaire McKinlay & Jay Henderson - Omarunui







# International Events

## COMMONWEALTH YOUTH GAMES Apia, Samoa. 7-11 September 2015

<b>BOY'S SINGLES</b>	Seamus Curtin - Silver Medal
<b>GIRL'S SINGLES</b>	Ashleigh Jeffcoat - Gold Medal
<b>MIXED PAIRS</b>	Seamus Curtin (s) & Ashleigh Jeffcoat - Semi Final

## HONG KONG INTERNATIONAL BOWLS CLASSIC Hong Kong. 8-16 November 2015

	<b>MEN'S</b>	<b>WOMEN'S</b>
<b>SINGLES</b>	Jordan King - Post Section Play Blake Signal - Semi Final	Tayla Bruce - Post Section Play Amy McIlroy - Post Section Play
<b>PAIRS</b>	Jordan King (s) & Blake Signal - Section Play	Amy McIlroy & Tayla Bruce - Section Play

## WORLD CHAMPION OF CHAMPION SINGLES Queensland, Australia. 16 -22 November 2015

<b>MEN</b>	Not represented
<b>WOMEN</b>	Leigh Griffin - Bronze Medal

## ASIA PACIFIC CHAMPIONSHIPS Christchurch. 24 November - 6 December 2015.

	<b>MEN'S</b>	<b>WOMEN'S</b>
<b>SINGLES</b>	Mike Kernaghan - Silver	Jo Edwards, MNZM - Bronze
<b>PAIRS</b>	Shannon McIlroy (s) & Mike Kernaghan - Bronze	Jo Edwards (s) & Val Smith - Bronze
<b>TRIPLES</b>	Paul Girdler (s), Andrew Kelly & Mike Nagy - Gold	Sandra Keith (s), Angela Boyd & Katelyn Inch - Bronze
<b>FOURS</b>	Paul Girdler (s), Shannon McIlroy, Andrew Kelly & Mike Nagy - Gold	Sandra Keith (s), Val Smith, Angela Boyd & Katelyn Inch - No medal

## TRANS TASMAN Christchurch. 1-3 Mar 2016

Open - Tests won New Zealand (3) Australia (3) Australia won the overall trophy

	<b>OPEN</b>	<b>RESULTS</b>
<b>MEN'S SIDE</b>	Ali Forsyth, Paul Girdler, Shannon McIlroy, Blake Signal, Andrew Kelly & Mike Nagy.	New Zealand = 1 Australia = 2 Australia won the trophy
<b>WOMEN'S SIDE</b>	Mandy Boyd, Val Smith, Angela Boyd, Kirsten Griffin, Jo Edwards, Katelyn Inch & Selina Goddard.	New Zealand = 2 Australia = 1 New Zealand won the trophy

Development - Tests won New Zealand (0) Australia (6) Australia won the overall trophy.

	<b>DEVELOPMENT</b>	<b>RESULTS</b>
<b>MEN</b>	Sheldon Bagrie-Howley, Seamus Curtin, Bradley Down, Richard Hocking & Euan Wong.	New Zealand = 0 Australia = 3 Australia won the trophy
<b>WOMEN</b>	Ashleigh Jeffcoat, Mackenzie Blucher, Sarah Scott, Cait Bassett & Nicole Toomey.	New Zealand = 0 Australia = 3 Australia won the trophy

## SIX NATIONS Christchurch. 6-11 Mar 2016

	<b>OPEN</b>	<b>RESULTS</b>
<b>MEN'S SIDE</b>	Ali Forsyth, Paul Girdler, Shannon McIlroy, Blake Signal, Andrew Kelly & Mike Nagy.	Men's Fours - Gold Medal Men's Triples - Silver Medal
<b>WOMEN'S SIDE</b>	Mandy Boyd, Val Smith, Angela Boyd, Kirsten Griffin, Jo Edwards, Katelyn Inch & Selina Goddard.	Women's Fours - Gold Medal Women's Triples - Silver Medal Women's Singles - Bronze Medal

## WORLD CUP SINGLES Warilla, Australia. 15-23 Apr 2016

<b>MEN</b>	Shannon McIlroy	Bronze Medal
<b>WOMEN</b>	Jo Edwards, MNZM	

## JUNIOR WORLD CUP Queensland, Australia. 9-15 Apr 2016

<b>MEN'S SINGLES</b>	Sheldon Bagrie-Howley	Section Play only
<b>WOMEN'S SINGLES</b>	Katelyn Inch	Section Play only
<b>MIXED PAIRS</b>	Sheldon Bagrie-Howley & Katelyn Inch	Section Play only



BOWLS NZ  
National Awards

The Bowls New Zealand National Awards recognise and honour those who have made outstanding contributions to the bowls community during the 2015-2016 season.

Congratulations to all of this year's finalists and winners.

2015-2016 Season

Centre of the Year Winner: Bowls Wellington	Finalists: Canterbury, Wairarapa
TOWER Club of the Year Winner: Bowls Mount Maunganui	Finalists: Burnside Bowling Club, Greytown Bowling Club, Opononi Bowling Club
Male International Player of the Year Winner: Shannon McLroy	Finalists: Ali Forsyth, Mike Nagy, Paul Girdler
Female International Player of the Year Winner: Jo Edwards, MNZM	Finalists: Angela Boyd, Mandy Boyd, Val Smith
Para-sport Player of the Year Winner: David Stallard	Finalists: Carolyn Crawford, David Monk, James Dunn
Male Domestic Player of the Year Winner: Petar Sain	Finalists: Ali Forsyth, Paul Girdler, Shannon McLroy
Female Domestic Player of the Year Winner: Kirsten Edwards (nee Griffin)	Finalists: Angela Boyd, Leigh Griffin, Mandy Boyd
Male Development Player of the Year Winner: Seamus Curtin	Finalists: Euan Wong, Sheldon Bagrie-Howley, Stefan McCartain
Female Development Player of the Year Winner: Ashleigh Jeffcoat	Finalists: Cait Bassett, Nicole Toomey
Male Under 18 Player of the Year Winner: Seamus Curtin	Finalists: Bradley Down, Jonty Horwell, Seamus Curtin
Female Under 18 Player of the Year Winner: Ashleigh Jeffcoat	Finalists: Alex Wilkinson, Paris Baker
Coach of the Year Winner: Ann Muir	Finalists: Evan Roberts, Janice Paap, Rachel Curtin
Don Manson Memorial Administrator of the Year Winner: Tim Preston	Finalists: Garrick Hamlyn, Terry O'Connor, Warren Fisher, Warwick Dugdale
Official of the Year Winner: Joy Baughan	Finalists: Ann Wright, Peter Turnbull, Steve Sargent
Greenkeeper of the Year Winner: Howard Ivory	Finalists: Gary Lilley, Glen Miller, James Williams, Stu Dalley, Stuart Aiken
Volunteer of the Year Winner: Gordon Forrester	Finalists: Allan Griffiths, Jan Larrington
Media Award Winner: Tony Smith	Finalists: Kevin Hickland, Sam Morton, Steve Landells







**RSM Hayes Audit**

PO Box 9588  
Newmarket, Auckland 1149  
Level 1, 1 Broadway  
Newmarket, Auckland 1023

T +64 (9) 367 1656  
www.rsmnz.co.nz

**INDEPENDENT AUDITOR’S REPORT**

TO THE MEMBERS OF BOWLS NEW ZEALAND INCORPORATED

We have audited the consolidated special purpose financial statements of Bowls New Zealand Incorporated on pages 28 to 37 which comprise the group and parent statements of financial position as at 30 June 2016, and the group and parent statements of comprehensive revenue and expense, statements of changes in net assets/equity for the year then ended, and a summary of significant accounting policies and other explanatory information. The special purpose financial statements have been prepared by the board in accordance with accounting policies outlined in the statement of accounting policies.

This report is made solely to the members as a body, in accordance with the constitution of Bowls New Zealand Incorporated. Our audit has been undertaken so that we might state to the members those matters we are required to state to them in an auditor’s report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the board and the members as a body, for our work, for this report, or for the opinions we have formed.

**Board’s Responsibility for the Financial Statements**

The board is responsible for the preparation of these consolidated special purpose financial statements in accordance with the stated accounting policies and for such internal control as the board determine is necessary to enable the preparation of consolidated special purpose financial statements that are free from material misstatement, whether due to fraud or error. The board is responsible for determining that the stated accounting policies are appropriate in the circumstances for which these consolidated special purpose financial statements are prepared.

**Auditor’s Responsibility**

Our responsibility is to express an opinion on these consolidated special purpose financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, Bowls New Zealand Incorporated or its subsidiary.

**Opinion**

In our opinion, the consolidated special purpose financial statements of Bowls New Zealand Incorporated for the year ended 30 June 2016 on pages 28 to 37 have been prepared, in all material respects, in accordance with the stated accounting policies.

**Basis of Accounting**

Without modifying our opinion, we draw attention to Note 1 to the consolidated special purpose financial statements which describes the basis of accounting. The consolidated special purpose financial statements are prepared solely for the members of Bowls New Zealand Incorporated. As a result, the consolidated special purpose financial statements may not be suitable for another purpose.



10th August 2016

**THE POWER OF BEING UNDERSTOOD**  
AUDIT | TAX | CONSULTING

RSM Hayes Audit is a member of the RSM network and trades as RSM. RSM is the trading name used by the members of the RSM network. Each member of the RSM network is an independent accounting and consulting firm which practices in its own right. The RSM network is not itself a separate legal entity in any jurisdiction.

**DIRECTORY**

Bowls New Zealand Incorporated. **For the year ended 30 June 2016**

**Nature of business**

Bowls NZ Incorporated (Bowls NZ) was established on 1 May 1996 from the merger of the New Zealand Bowling Association Inc. and the New Zealand Women’s Bowling Association Inc. It is an incorporated society registered under the Incorporated Societies Act 1908.

The objects of Bowls NZ are to promote, organise and foster the game of bowls in New Zealand.

**The Board**

Cushla McGillivray - Chair	Mike Spring - President
Jeanette Sinclair - Vice President	Hayley Jones
Tony Lepper	Craig Bruce
Matt Benson	

**Kerry Clark, OBE - Chief Executive Officer**

**Physical Address**

12 Hugo Johnston Drive, Penrose, Auckland 1061

**Postal Address**

PO Box 62502, Greenlane, Auckland 1546

**Incorporated Society Number**

665375

**Subsidiary**

Bowls Events New Zealand Limited (100% subsidiary)

**Board of Directors**

John Carter	Kerry Clark, OBE
Michael Kerr	Cushla McGillivray
Ken Wilson - Pyne	

**Approval of Special Purpose Financial Statements**

Bowls New Zealand Incorporated. **For the year ended 30 June 2016**

The Board is pleased to present the approved consolidated special purpose financial statements of Bowls New Zealand Incorporated for the year ended 30 June 2016.

**APPROVED**

Mrs C C A McGillivray  
Bowls NZ Inc. Chair

Mr P K Clark, OBE  
Bowls NZ Inc. CEO

Date 10/08/2016

Date 10/08/2016



**BOWLS NEW ZEALAND INCORPORATED**  
**– FOR THE YEAR ENDED 30 JUNE 2016**  
**Consolidated Statement of Comprehensive Revenue and Expense**

	Notes	2016 Group	2016 Parent
<b>REVENUE</b>			
<b>Revenue from non-exchange transactions</b>			
Sport NZ - High Performance Funding		250,000	250,000
Sport NZ- Community Sport		271,500	259,000
Other grants / non exchange revenue	2	<u>628,403</u>	<u>407,070</u>
<b>Total Revenue from non-exchange transactions</b>		<b>1,149,903</b>	<b>916,070</b>
<b>Revenue from exchange transactions</b>			
Membership Fees		859,621	859,621
Functions and events		113,043	113,043
Other operating revenue	3	194,287	192,541
Dividends		515	515
Interest Received		<u>44,890</u>	<u>44,890</u>
<b>Total Revenue from exchange transactions</b>		<b>1,212,357</b>	<b>1,210,611</b>
<b>Total Revenue</b>		<b>2,362,260</b>	<b>2,126,680</b>
<b>EXPENSES</b>			
Employee and volunteer related costs		1,104,307	1,043,047
Amortisation	4	83,334	83,334
Depreciation	8	43,760	43,760
Other expenses	4	<u>1,191,474</u>	<u>1,012,172</u>
<b>Total Expenses</b>		<b>2,422,874</b>	<b>2,182,312</b>
<b>Total Comprehensive Revenue / (Expense)</b>		<b>(60,615)</b>	<b>(55,632)</b>

*These Consolidated Special Purpose Financial Statements should be read in conjunction with the following Notes to the Consolidated Special Purpose Financial Statements.*

**BOWLS NEW ZEALAND INCORPORATED**  
**– FOR THE YEAR ENDED 30 JUNE 2016**  
**Consolidated Statement of Changes in Net Assets / Equity**

	Notes	2016 Group	2016 Parent
<b>NET ASSETS / EQUITY</b>			
<b>Accumulated comprehensive revenue and expense</b>			
Restated opening balance	9	241,717	265,447
Transfer from NZSTI Membership reserve		81,570	81,571
Transfer to Tower Bowls Development Fund		(141,716)	(141,716)
Current Year Earnings		<u>(60,615)</u>	<u>(55,632)</u>
<b>Closing balance</b>		<b>120,956</b>	<b>149,670</b>
<b>RESERVES</b>			
<b>NZSTI Membership Reserve</b>			
Opening balance		81,571	81,571
Less transfer to accumulated comprehensive Revenue and Expense		<u>(81,571)</u>	<u>(81,571)</u>
<b>Closing balance</b>		<b>0</b>	<b>0</b>
<b>Sustainable Operations Reserve</b>			
Opening balance		500,000	500,000
Less movement during the year		<u>0</u>	<u>0</u>
<b>Closing balance</b>		<b>500,000</b>	<b>500,000</b>
<b>Tower Bowls Development Reserve</b>			
Opening balance		0	0
Plus transfer from accumulated comprehensive Revenue and Expense		<u>141,716</u>	<u>141,716</u>
<b>Closing balance</b>		<b>141,716</b>	<b>141,716</b>
<b>Development Reserve</b>			
Opening balance		415,000	415,000
Less movement during the year		<u>0</u>	<u>0</u>
<b>Closing balance</b>		<b>415,000</b>	<b>415,000</b>
<b>World Bowls Reserve</b>			
Opening balance		317,092	317,092
Less transfer to Bowls Events NZ Ltd		<u>0</u>	<u>(317,092)</u>
<b>Closing balance</b>		<b>317,092</b>	<b>0</b>
<b>Total Reserves</b>		<b>1,373,808</b>	<b>1,056,716</b>
<b>Net Assets / Equity</b>		<b>1,494,764</b>	<b>1,206,385</b>

*These Consolidated Special Purpose Financial Statements should be read in conjunction with the following Notes to the Consolidated Special Purpose Financial Statements.*



**BOWLS NEW ZEALAND INCORPORATED**  
**– AS AT 30 JUNE 2016**  
**Consolidated Statement of Financial Position**

	Notes	2016 Group	2016 Parent
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	5	1,267,894	1,264,454
Investments	6	308,236	308,236
Receivables from exchange contracts	11	85,548	85,548
Receivables from non exchange contracts		13,807	13,807
Inventory	7	11,425	11,425
GST		5,996	6,371
Sundry Debtors		15,809	15,809
<b>Total Current Assets</b>		<b>1,708,715</b>	<b>1,705,650</b>
<b>Non-Current Assets</b>			
Property, Plant and Equipment	8	122,735	122,735
<b>Total Non-Current Assets</b>		<b>122,735</b>	<b>122,735</b>
<b>Total Assets</b>		<b>1,831,450</b>	<b>1,828,385</b>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Payables under exchange contracts	11	123,186	123,186
Owed to subsidiary		0	435,314
Income in advance	12	213,500	63,500
<b>Total Current Liabilities</b>		<b>336,687</b>	<b>622,001</b>
<b>Total Liabilities</b>		<b>336,687</b>	<b>622,001</b>
<b>Net Assets</b>		<b>1,494,764</b>	<b>1,206,385</b>
<b>Equity</b>			
Total Reserves	10	1,373,808	1,056,716
Accumulated comprehensive revenue and expense		120,956	149,669
<b>Total Accumulated Funds</b>		<b>1,494,764</b>	<b>1,206,385</b>

*These Consolidated Special Purpose Financial Statements should be read in conjunction with the following  
Notes to the Consolidated Special Purpose Financial Statements.*

**BOWLS NEW ZEALAND INCORPORATED –**  
**– FOR THE YEAR ENDED 30 JUNE 2016**  
**Notes to the Consolidated Special Purpose Financial Statements**

**1. Statement of accounting policies**

**Basis of Preparation**

The reporting entity is Bowls New Zealand Incorporated (“Bowls NZ”). Bowls NZ is domiciled in New Zealand and is an incorporated society registered under the Incorporated Societies Act 1908. Bowls NZ as an incorporated society is not required to report under the new Public Benefit Entity International Public Sector Accounting Standards (“PBE IPSAS”) and other applicable financial reporting standards as appropriate that have been authorised for use by the External Reporting Board for Not-For-Profit entities. However, it has chosen to voluntarily adopt the majority of these standards in the preparation of these special purpose Financial Statements as it transitions towards full implementation, with the exception of the non-presentation of a cashflow statement and key management personnel disclosures.

In addition, comparative figures have not been presented. This is due to the organisation re-organising its financial reporting systems and cost centre categories during the year, as well as different presentation within the new Tier 2 accounting standards. As these are special purpose financial statements, in the opinion of the board the cost of restating and re-presenting comparatives outweigh the benefits of doing so. Prior year audited financial statements can be found on the organisation’s website at www.bowlsnz.co.nz.

Comparative figures prepared on the same basis for this year will be presented in 2017.

Bowls NZ is a public benefit not-for-profit entity and is eligible to apply Tier 2 Not-For-Profit PBE IPSAS standards on the basis that it does not have public accountability and it is not defined as large. The Board has elected to report consistent with Tier 2 Not-For-Profit PBE Accounting Standards with the exception of the above items, and in doing so has taken advantage of all applicable Reduced Disclosure Regime (“RDR”) disclosure concessions.

The significant accounting policies used in the preparation of these financial statements are set out below. These financial statements have been prepared on the basis of historical cost, as modified by the fair value measurement of non-derivative financial instruments, and on a going concern basis.

The board considers that the accounting policies adopted in these special purpose financial statements are appropriate to give the users of the financial statements meaningful information about the performance and position of the organisation for the current year.

**Group information - subsidiaries**

The consolidated financial statements of the Group include the following subsidiaries: Bowls Events NZ Limited (BENZ).

In December 2000 Bowls NZ arranged for the incorporation in New Zealand of BENZ to manage and operate World Bowls 2008 and other bowling events. Bowls NZ owns all the shares in this company. There is no paid up capital or investments in the subsidiary company. BENZ staged the Asia Pacific Bowls Championships in 2007 and the World Bowls Championships in 2008, both in Christchurch. The subsidiary generated surplus funds from its events and in June 2008 paid a grant of \$335,000 to Bowls NZ which is recognised in a separate reserve account. Work has continued on World Bowls 2016 for which this reserve is being applied to. The reserve balance in Bowls Events NZ Ltd at 30 June 2016 is at \$317,092.

The reporting date of Bowls NZ and BENZ is 30 June.

**Effect of first time adoption of PBE standards on accounting and disclosures**

These are the first financial statements of Bowls NZ that are presented largely consistent with Tier 2 PBE standards. Bowls NZ has previously reported in accordance with NZ Financial Reporting Standards and Statements of Standard Accounting Practice “NZ FRS”. The accounting policies adopted in these financial statements are consistent with those of the previous financial year, except for instances when the accounting or reporting requirements of a PBE standard are different to requirements under NZ FRS as outlined below. The changes to accounting policies and disclosures caused by first time application of PBE accounting standards are as follows:

**PBE IPSAS 1 - Presentation of financial statements**

There are minor differences between PBE IPSAS 1 and the equivalent standard under NZ FRS. These differences have an effect on disclosure only. The main changes in disclosure resulting from the application of PBE IPSAS 1 are the following:

**Receivables from exchange and non-exchange transactions:**

In the financial statements of the previous financial year, receivables were presented as a single total in the statement of financial position. However, PBE IPSAS 1 requires receivables from non-exchange transactions and receivables from exchange transactions to be presented separately in the statement of financial position.

**PBE IPSAS 23 - Revenue from Non-Exchange Transactions**

PBE IPSAS 23 prescribes the financial reporting requirements for revenue arising from non-exchange transactions. There is no equivalent financial reporting standard under NZ FRS. The application of this standard affected Bowls NZ’s accounting for funding and grants revenue. In the previous financial year, grants received in relation to the provision of a service were recognised as revenue on a percentage of completion basis. However, PBE IPSAS 23 requires revenue from non-exchange transactions, such as grants, to be recognised as revenue as they are received, unless the grant meets the definition of and recognition criteria for a liability. Non-exchange revenue from grants can only be deferred and recognised as a liability if there is a condition attached to the grant that require an entity to use the grant as specified or return of the grant if the entity does not perform as specified. The opening ‘Accumulated comprehensive revenue and expense’ reserve in the ‘Statement of financial position’ has increased by \$317,796 (group) and \$285,462 (parent) as a result of applying this change to the revenue recognition standard retrospectively to the 30 June 2015 figures. See note 9 for the reconciliation of this amount.

**Specific Accounting Policies**

**(a). Basis of consolidation**

Controlled entities are all those entities over which the controlling entity has the power to govern the financial and operating policies so as to benefit from its activities. The controlled entities are consolidated from the date on which control is transferred and are de-consolidated from the date that control ceases. In preparing the consolidated financial statements, all inter entity balances and transactions, and unrealised gains and losses arising within the consolidated entity are eliminated in full. The accounting policies of the controlled entity, Bowls Events NZ Ltd, are consistent with the policies adopted by the Group and have the same reporting date.

**(b). Revenue**

Revenue is recognised to the extent that it is probable that the economic benefit will flow to Bowls NZ and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific recognition criteria must be met before revenue is recognised.



**BOWLS NEW ZEALAND INCORPORATED –  
– FOR THE YEAR ENDED 30 JUNE 2016**  
**Notes to the Consolidated Special Purpose Financial Statements**

*Revenue from non-exchange transactions*

**Donations**

Donations are recognised as revenue upon receipt and include donations from the general public or donations received for specific programmes. In kind services, including volunteer time are not recorded as revenue or expense.

**Grant revenue**

Grant revenue includes grants given by charitable organisations, philanthropic organisations and businesses. Grant revenue is recognised when received unless there is a clear use or return condition. In this case, revenue is recognised when the conditions attached to the grant have been complied with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to revenue as the conditions are fulfilled.

*Revenue from exchange contracts*

**Membership fees**

Annual fees and subscriptions from bowls clubs are recognised in revenue evenly over the membership period.

**Event income**

Entrance fees for functions and events are recorded as revenue when the function or event takes place.

**Interest and dividend income**

Interest revenue is recognised as it accrues, using the effective interest method. Dividend income is recognised when the dividend is declared.

**(c). Financial instruments**

Financial assets and financial liabilities are recognised when Bowls NZ becomes a party to the contractual provisions of the financial instrument. Bowls NZ derecognises a financial asset or, where applicable, a part of a financial asset or part of a group of similar financial assets when the rights to receive cash flows from the asset have expired or are waived, or Bowls NZ has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party; and either:

- Bowls NZ has transferred substantially all the risks and rewards of the asset; or
- Bowls NZ has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

*Financial assets*

Financial assets within the scope of PBE IPSAS 29 Financial Instruments: Recognition and Measurement are classified as financial assets at fair value through surplus or deficit, loans and receivables, held-to-maturity investments or available-for-sale financial assets. The classifications of the financial assets are determined at initial recognition.

The categorisation determines subsequent measurement and whether any resulting income and expense is recognised in surplus or deficit or in other comprehensive revenue and expense. Bowls NZ's financial assets are classified as either financial assets at fair value through surplus or deficit, or loans and receivables. Bowls NZ's financial assets include: cash and cash equivalents, short-term investments, receivables from non-exchange transactions, receivables from exchange transactions and investments.

All financial assets except for those at fair value through surplus or deficit are subject to review for impairment at least at each reporting date. Financial assets are impaired when there is any objective evidence that a financial asset or group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below.

*Financial assets at fair value through surplus or deficit*

Financial assets at fair value through surplus or deficit include items that are either classified as held for trading or that meet certain conditions and are designated at fair value through surplus or deficit upon initial recognition. Bowls NZ's equity investments fall into this category of financial instruments.

*Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less any allowance for impairment spare. Bowls NZ's cash and cash equivalents, short-term investments, receivables from non-exchange transactions, receivables from exchange transactions and non-equity investments fall into this category of financial instruments.

*Impairment of financial assets*

Bowls NZ assesses at the end of each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. Where an impairment is identified, the carrying amount of the asset is reduced and the loss is recognised in the surplus or deficit for the reporting period.

*Financial liabilities*

Bowls NZ's financial liabilities include trade and other payables (excluding GST and PAYE), employee entitlements and deferred income (in respect to grants whose conditions are yet to be complied with). All financial liabilities are initially recognised at fair value (plus transaction cost for financial liabilities not at fair value through surplus or deficit) and are measured subsequently at amortised cost using the effective interest method except for financial liabilities at fair value through surplus or deficit.

**(d). Cash and cash equivalents**

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

**(e). Short term investments**

Short term investments comprise term deposits which have a term of greater than three months and therefore do not fall into the category of cash and cash equivalents.

**BOWLS NEW ZEALAND INCORPORATED –  
– FOR THE YEAR ENDED 30 JUNE 2016**  
**Notes to the Consolidated Special Purpose Financial Statements**

**(f). Inventories**

Inventories held are measured at the lower of cost and net realisable value.

**(g). Property, plant and equipment**

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. Where an asset is acquired through a non-exchange transaction, its cost is measured at its fair value as at the date of acquisition.

Depreciation is charged on a straight line basis over the useful life of the asset, except for land. Land is not depreciated. Depreciation is charged at rates calculated to allocate the cost or valuation of the asset less any estimated residual value over its remaining useful life:

- Motor Vehicles 20%
- Building Improvements 16.67%
- Office Equipment 14% to 28%
- Computer Equipment 33% - 48%

Depreciation methods, useful lives and residual values are reviewed at each reporting date and are adjusted if there is a change in the expected pattern of consumption of the future economic benefits or service potential embodied in the asset.

**(h). Income Tax**

Bowls NZ is wholly exempt from New Zealand income tax having fully complied with all statutory conditions as an amateur sports promoter under section CW 46 of the Income Tax Act 2007.

**(i). Goods and Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST except for receivables and payables, which are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the Inland Revenue Department is included as part of receivables or payables in the statement of financial position.

**(j). Leases**

Payments on operating lease agreements, where the lessor retains substantially all the risk and rewards of ownership of an asset, are recognised as an expense on a straight-line basis over the lease term.

Payments on finance lease agreements, where the lessee retains substantially all the risk and rewards of ownership of an asset, are capitalised. The asset and the corresponding liability are recorded at inception at the fair value of the leased asset.

Interest charges under finance leases are apportioned over the terms of the respective leases.

Capitalised leased assets are depreciated over their expected useful lives in accordance with rates established for similar assets.

**(k). Employee benefits**

*Wages, salaries, annual leave and sick leave*

Liabilities for wages and salaries, annual leave and accumulating sick leave are recognised in surplus or deficit during the period in which the employee provided the related services. Liabilities for the associated benefits are measured at the amounts expected to be paid when the liabilities are settled.

**(l). Significant accounting judgements, estimates and assumptions**

The preparation of Bowls NZ's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

**Judgements**

In the process of applying Bowls NZ's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the consolidated financial statements:

**Operating lease commitments**

Bowls NZ has entered into a number of operating leases.

Bowls NZ has determined, based on an evaluation of the terms and conditions of the arrangements, such as the lease term not constituting a substantial portion of the economic life of the property, that it does not retain all the significant risks and rewards of ownership of these properties and accounts for the contracts as operating leases.

**Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

**Useful lives and residual values**

The useful lives and residual values of assets are assessed using the following indicators to determine potential future use and value from disposal:

- The condition of the asset
- The nature of the asset, its susceptibility and adaptability to changes in technology and processes
- The nature of the processes in which the asset is deployed
- Availability of funding to replace the asset
- Changes in the market in relation to the asset

The estimated useful lives of the asset classes held by Bowls NZ are listed in 'Property, plant and equipment' above.



**BOWLS NEW ZEALAND INCORPORATED**  
**– FOR THE YEAR ENDED 30 JUNE 2016**  
**Notes to the Consolidated Special Purpose Financial Statements**

Notes	2016 Group	2016 Parent
<b>2 Other grants / non exchange revenue</b>		
<b>Grants received</b>		
Blue Waters Community Trust	20,000	20,000
Blue Sky Community Trust	2,000	2,000
New Zealand Community Trust	223,500	151,000
Southern Trust	11,333	11,333
Sport New Zealand	1,176	1,176
Tower Insurance	69,251	69,251
Pub Charity	10,000	10,000
Lion Foundation	45,000	45,000
Foundation North	54,750	54,750
Christchurch City Council	100,124	0
Mainland Foundation	3,740	0
Infinity Foundation	1,969	0
Henselite Australia Pty Ltd	3,000	0
Ryman Healthcare	40,000	0
	<b>585,843</b>	<b>364,510</b>
Tower Bowls Development Fund Revenue	42,560	42,560
<b>Total Other grants / non exchange revenue</b>	<b>628,403</b>	<b>407,070</b>

The development fund of \$42,560 from Tower is to be utilised for development purposes as agreed with Tower. The Tower Bowls Development Fund Reserve shows the balance of the fund as at 30 June 2016.

**3 Other operating revenue**

This includes sponsorship income and other commercial revenue. During the year the following entities provided gratefully received sponsorship to Bowls NZ.

Tower Insurance, Onu Sportswear, Grants Whisky, Heartland Bank, Hospitality Services Ltd, Tiger Turf, Autex Industries Ltd, Ryman Healthcare, Christchurch City Council and Lion Nathan.

	2016 Group	2016 Parent
Sponsorship	130,431	130,431
Other Revenue	63,856	62,110
<b>Total Other operating revenue</b>	<b>194,287</b>	<b>192,540</b>

**4 Analysis of Expenses - total expenses includes the following specific expenses:**

	2016 Group	2016 Parent
Amortisation of intangible asset	83,334	83,334
Audit fees	18,700	18,700
Leasing costs	70,917	70,917
Loss on disposal	16,053	16,053
Rental costs	54,217	51,221
Board related expenses	49,233	49,233

The intangible asset (NZ Sports Turf Institute contractual rights) has been amortised over the past 5 years. The final amortisation of \$83,334 is reflected in these financial statements and hence there is no balance remaining in the statement of financial position.

**BOWLS NEW ZEALAND INCORPORATED**  
**– FOR THE YEAR ENDED 30 JUNE 2016**  
**Notes to the Consolidated Special Purpose Financial Statements**

	2016 Group	2016 Parent
<b>5 Cash and cash equivalents</b>		
Cash at bank	237,738	234,299
Short-term deposits with maturities of less than 3 months	1,030,156	1,030,156
<b>Total Cash and cash equivalents</b>	<b>1,267,894</b>	<b>1,264,454</b>
<b>6 Investments</b>		
Cash and deposits at bank with maturities of more than 3 months	300,000	300,000
Turners Ltd Shares	8,236	8,236
<b>Total Investments</b>	<b>308,236</b>	<b>308,236</b>
<b>7 Inventories</b>		
Inventory held for sale	11,425	11,425
<b>Total Inventories</b>	<b>11,425</b>	<b>11,425</b>
<b>8 Property, Plant and Equipment</b>		
<b>Building Improvements</b>		
Opening Cost	6,360	6,360
Accumulated Depreciation	(6,354)	(6,354)
Opening Book Value	6	6
Plus additions	70,097	70,097
	70,103	70,103
Less depreciation this year	(10,704)	(10,704)
<b>Total Building Improvements</b>	<b>59,399</b>	<b>59,399</b>
<b>Motor Vehicles</b>		
Opening Cost	18,279	18,279
Accumulated Depreciation	(58)	(58)
Opening Book Value	18,221	18,221
Plus additions	0	0
	18,221	18,221
Less depreciation this year	(7,277)	(7,277)
<b>Total Motor Vehicles</b>	<b>10,944</b>	<b>10,944</b>
<b>Office Equipment</b>		
Opening Cost	453,218	453,218
Accumulated Depreciation	(421,820)	(421,820)
Opening Book Value	31,398	31,398
Plus additions	62,220	62,220
Less disposals	(15,438)	(15,438)
	78,180	78,180
Less depreciation this year	(25,779)	(25,779)
Total Office Equipment	52,401	52,401
<b>Total Property, Plant and Equipment</b>	<b>122,744</b>	<b>122,744</b>
<b>Total depreciation charge for the year</b>	<b>43,760</b>	<b>43,760</b>



**BOWLS NEW ZEALAND INCORPORATED**  
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**Notes to the Consolidated Special Purpose Financial Statements**

<b>9 Restatement of Accumulated comprehensive revenue and expense</b>	<b>2016</b>	<b>2016</b>
	<b>Group</b>	<b>Parent</b>
Opening balance as per prior year audited financial statements	(76,079)	(20,015)
Adjustment to deferred income	317,796	285,462
<b>Opening Accumulated comprehensive revenue and expense restated</b>	<b>241,717</b>	<b>265,447</b>

The adjustment to deferred income represents the total deferred income recorded as a liability as at 30 June 2015 that would have been recorded as revenue under the new standards.

<b>10 Breakdown of Reserves</b>	<b>2016</b>	<b>2016</b>
	<b>Group</b>	<b>Parent</b>
Sustainable Operations Reserve	500,000	500,000
World Bowls Reserve	317,092	0
Tower Bowls Development Fund	141,716	141,716
Development Reserve	415,000	415,000
<b>Total Reserves</b>	<b>1,373,808</b>	<b>1,056,716</b>

The Board aims to be a prudent steward of its finances and accordingly has resolved to recognise the above reserves, the purpose of these reserves is as follows:

- Sustainable Operations Reserve; sufficient to cover estimated core operating costs for six months
- World Bowls Reserve; to be available for expenditure associated with the World Bowls 2016 tournament.
- Tower Bowls Development Reserve; to be available for development purposes as agreed with Tower
- Development Reserve; to be available for investment in new initiatives associated with growing the participation base or providing best practice tools and training to identified Regions, Centres and Clubs

**11 Categories of financial assets and liabilities (carrying amounts)**

**Financial Assets (within statement of financial position)**

<b>Loans and receivables</b>	<b>2016</b>	<b>2016</b>
	<b>Group</b>	<b>Parent</b>
Cash and deposits at bank with maturities of less than 3 months	1,267,894	1,264,454
Cash and deposits at bank with maturities of more than 3 months	300,000	300,000
Receivables from exchange transactions	85,548	85,548
<b>Total Loans and receivables</b>	<b>1,653,442</b>	<b>1,650,002</b>
<b>Total Financial Assets (within statement of financial position)</b>	<b>1,653,442</b>	<b>1,650,002</b>

**Financial liabilities - at amortised cost**

Trade and other payables	(123,186)	(123,186)
Income in advance	(213,500)	(63,500)
<b>Total Financial liabilities - at amortised cost</b>	<b>(336,686)</b>	<b>(186,686)</b>

**BOWLS NEW ZEALAND INCORPORATED**  
**– FOR THE YEAR ENDED 30 JUNE 2016**  
**Notes to the Consolidated Special Purpose Financial Statements**

**12 Income in Advance**

The following income has been received during the year but revenue recognition has been deferred to the following year

	<b>2016</b>	<b>2016</b>
	<b>Group</b>	<b>Parent</b>
New Zealand Community Trust	163,500	63,500
Ministry of Business & Innovation (Major Events)	50,000	0
<b>Total Income in advance</b>	<b>213,500</b>	<b>63,500</b>

	<b>2016</b>	<b>2016</b>
	<b>Group</b>	<b>Parent</b>

**13 Commitments**

Operating lease commitments		
Not later than one year	52,245	52,245
Later than one year and no later than five years	141,946	141,946
Later than five years	0	0
<b>Total Operating lease commitments</b>	<b>194,191</b>	<b>194,191</b>

**14 Contingent Liabilities and Guarantees**

There are no contingent liabilities or guarantees as at 30 June 2016.

**15 Related Parties**

There are no related party transactions for the year ended 30 June 2016.

**16 Events After the Balance Date**

There were no events that have occurred after the balance date that would have a material impact on these special purpose financial statements. The World Masters Games will commence in April 2017 and the World Bowls Championships will commence in November 2016.



# Officers and Staff

## Patron

His Excellency Lieutenant General The Right Honourable Sir Jerry Mateparae, GNZM QSO

## President

Mike Spring

## Vice President

Jeanette Sinclair

## Board

Cushla McGillivray – Chair   Matt Benson   Craig Bruce   Hayley Jones   Tony Lepper

## National Selectors/Coaches

Dave Edwards – National Coach and Convenor of Selectors   Peter Belliss, MBE – National Assistant Coach and Selector  
Raelene Peters – National Assistant Coach and Selector   Sharon Sims, MNZM – National Assistant Coach and Selector

## Bowls NZ Judicial Committee

Keith Berman – Chair   Tom Goddard, CNZM   Trevor McComish   Neil McGillivray   Feona Sayles

## Northern Region Judicial Committee

Matt Taylor - Chair   Brian Guy   George Shaw   Grant Smith

## Central Region Judicial Committee

Mike Pope – Chair   John Earles   John Hanning

## Southern Region Judicial Committee

John Bisphan – Chair   Cyril Gilfedder   Peter Harris   Alex Wilson

## Risk and Audit Committee

Cushla McGillivray – Chair   Craig Bruce   Tony Lepper

## Remuneration Committee

Matt Benson – Chair   Cushla McGillivray   Mike Spring

## Umpires Committee

Kerry Clark, OBE – Chair   Michael Ayers   Michael Johnson   Helen Stallard   Peter Turnbull

## Legal Advisor

Maria Clarke LLB (Hons) BA

## Auditors

RSM Hayes Audit

## Past Presidents

1996/1997 - Joan Jaggar, ONZM (Auckland)\*   1997/1998 - Malcolm Kidd (Waikato)  
1998/1999 - Edna Higgins (Nelson)\*   1999/2000 - Ken Stott (Dunedin)

2000/2001 - Jean Curry, ONZM (Far North)\*   2001/2002 - Brian Guy (Bay of Plenty)  
2002/2003 - Margaret Malcolm, ONZM (Dunedin)   2003/2005 - John Carter (Wellington)  
2005/2007 - Joy Gilson (Southland)   2007/2009 - Martin Christensen (Gisborne East Coast)  
2009/2011 - Coral Wing (Manawatu)   2011/2013 - Trevor McComish (Wellington)  
2013/2015 - Ann Muir (Northland)

## Life Members

Bob Vinsen\*   Peter Belliss, MBE   Jean Ashby, ONZM   Martin Christensen

## Bowls Events New Zealand Board

Kerry Clark, OBE – Chair   John Carter   Michael Kerr   Cushla McGillivray   Ken Wilson-Pyne

## National Office Staff

Chief Executive Officer – Kerry Clark OBE  
National Participation and Development Manager – Chris Wilson  
Commercial and Marketing Manager – Ian Watson  
Events Manager – Helen Stallard  
National Coach Development Manager – Kaushik Patel  
Executive Assistant/HP Coordinator (part time) – Nicki Patrick  
Marketing and Communications Coordinator – Ashleigh Benny  
National Coach – Dave Edwards  
Northern Community Development Officer – Martin Mackenzie  
Midlands Community Development Officer – Steve Beel  
Central Community Development Officer – Keith Slight  
Southern Community Development Officer – Lorraine McLeod

## Bowls Events New Zealand Staff

Events Manager – Bill Fowlie

## AKTIVE Contract Staff

Liz Wilson   Milne Riley

# Obituaries

## 2016

**Ian Peters Gladstone Roche QSM** - NZBA President 1993/94, Bowls Dunedin Patron.

\* deceased



Partners



Sponsors

Principle Sponsor:



Major Sponsors:



Sponsors:



Suppliers



Bowls  
Events  
New  
Zealand

Partners





#### **OUR VALUES -**

**Enjoy** our greens and facilities, our social interactions, our game.

**Grow** the game, our image, our abilities, our future.

**Share** our resources, our stories, our knowledge, our skills and experiences.

**Honour** and respect our diversity, our history, our values, our achievements.

**Succeed** by planning, investing and cooperating, and that we celebrate our success on and off the green.



**BOWLS**  
NEW ZEALAND  
INCORPORATED

12 Hugo Johnston Drive  
Penrose, Auckland 1061

All correspondence to:  
PO Box 62502, Greenlane  
Auckland 1546 New Zealand

Telephone: +64 (0) 9 579 5853  
Facsimile: +64 (0) 9 579 6935  
Website: [www.bowlsnz.co.nz](http://www.bowlsnz.co.nz)